Government of Jharkhand



# JHARKHANDSTATEAISCONTROLSOCIETY



Department of Health & Family Welfare, Directorate Building, GVI Campus, Namkum Ranchi-10

Tender EOI No....06/JSACS/2021-22

Date:17.01.2022

# **REQUEST FORPROPOSAL**

SELECTIONOFCOMPETENTFIRMS/AGENCIESFORCREATIVEIECACTIVITIESASPARTO

 ${\sf FTHEHIVPREVENTION PROGRAMMEIN THE STATE OF JHARKHAND.}$ 

SI. No	Particulars	Details			
1	Name of Work	SELECTIONOFCOMPETENTFIRM/AGENCIESFOR CREATIVE IEC ACTIVITIES AS PART OF THEHIVPREVENTIONPROGRAMMEINTHESTATE OFJHARKHAND			
2	Publication Date of EOI on website	18.01.2022			
3	Date & time for receipt of bid at JSACS Office	24.01.2022 at 2:00 P.M			
4	Date & time of opening of bid at JSACS Office	24.01.2022 at 3:30 P.M			
5	Tender document fee (Non-refundable)	undable) ₹5000 (Five thousand only)			
6	Earnest Money Deposit(EMD)	₹100000.00( One Lakh Only)			
7	Helpline number of procurement cell	Fax:-0651- 2211018			

a) **Cost of tender fee**:500/- (Five Hundred rupees only) in form of demand draft infavour of "Project Director Jharkhand State AIDS Control Society", Payable at Ranchi it should reach before date & time of tender opening at under signed office.

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Jharkhand State AIDS Control Society Directorate Building, 4<sup>th</sup> floor GVI Campus, Namkum Ranchi-10 E-mail:jharkhandsacs@gmail.com

# Notice Inviting Tender (NIT)

# EOI...06/JSACS/2021-22

Date:17.01.2022

Name of The RFP:

Selection of competent firms/agencies for creative IEC activities as part of the HIV prevention programme in the State of Jharkhand.

Jharkhand State AIDS Control Society (JSACS) invites online eproposalstoprovide theservices for creative lECactivities as part of the HIV prevention programme in the State of Jharkhand.

# Interestedbiddersarerequestedtonotetothefollowingsbeforeapplyingforparticipation:

- 1. AFirm/AgencywillbeselectedbaseduponQualityandCostBasedSelection(QCBS)methodandproceduresdescribedinthis RFP,inaccordancewiththepoliciesoftheGovt.ofJharkhand.
- 2. RFPdocumentsconsistingofTermsofReference(ToR)withdetailedscopeofwork,instructiontobiddersandPerformafor submission of proposalscanbedownloadedfrom<u>www.jsacs.org.in</u>
- 3. Online RFP is available from -18.01.2022 to 24.01.2022 The tender document fee is ₹ 5,000/- (Rupees Five thousand only). The document fee in the form of DD issued by any Nationalized Scheduled bank in favour of Project Director, Jharkhand State AIDS Control Society, 12.00payable at Ranchi and to be submitted at the office of Project Director, JSACS onor before-2:00 P.M at hrs. Of th ebid opening date.
- TheEMD/BidsecurityintheformofDD/BGfor₹1,00,000/-(RupeesOnelakhOnly)issuedbyanyNationalized /ScheduledbankinfavourofProjectDirector,JharkhandStateAIDSControlSociety,payableatRanchitobesubmittedattheoffi eofProjectDirector,JSACSonor before12.00hrs.ofthebidopeningdate.
- 5. The dead line for comple tereceipt of proposals shall be
- 6. Dateof bid-opening(TechnicalOnly)
- 7. OtherdetailscanbeseenintheRFPdocumentandinstructiontobidders.
- 8. Bids without requisite details/documents are liable for rejection and department will not entertain any furthercommunicationinsuchcases.
- 9. JSACS reserves the right to accept or reject all or proposals, and to annul the selection process and reject allproposals at any time prior to the award of contract, without there by incurring any liability or any obligation inanyformtothe affected firmsonanygrounds.

Sd/-ProjectDirector JharkhandStateAIDSControlSociety

## SECTION1

#### INSTRUCTIONTOCONSULTANTS

## **Definitions:**

- a) **JSACS** meansJharkhandStateAIDSControlSociety
- b) Employer/ClientmeanstheJSACS
- c) **Firm/Agencies** means any private or public entity that will provide theServicestotheJSACSunderthe Contract.
- d) Contractmeans the Contract signed by the Parties and all the attached documentslisted in itsClause
   1; that is the General Conditions (GC), the Special Conditions (SC) by which the GC maybeamendedorsupplemented, and the Appendices.
- e) **DataSheet**meanssuchpartoftheInstructionstoConsultantsusedtoreflectspecificCountryandassignmentc onditions.
- f) **Day**meanscalendarday.
- g) **Government**meanstheGovernmentofJharkhand.
- h) **Instructions to Consultants** (Section 2 of the RFP) means the document which provides ShortlistedConsultantswithallinformationneededtoprepare theirProposals.
- i) **Personnel**meanqualifiedpersonsprovidedbytheConsultantandassignedtoperformtheServicesoranypart thereof.
- j) **Proposal** meansatechnicalproposalorafinancialproposal,orboth.
- k) **QCBS** meansQuality-andCost-BasedSelection.
- I) **RFP**meansthisRequestforProposal.
- m) **Services**meantheworktobeperformedpursuanttotheContract.
- n) **Sub-Consultant** means any person or entity with whom the Consultant associates forperformanceofanypartoftheservicesandforwhomtheconsultant is fullyresponsible.
- TermsofReference(TOR) means the document included in the RFP a Section 5 which explains the objectives, scope of work, activities and tasks to be performed, respective Responsibilities of the Client and the Consultant, and expected results and deliverable of the assignment.

# 1. INTRODUCTION

## General

- 1.1. Jharkhand State AIDS Control Society (JSACS), Govt. of Jharkhand, India will select firm/agency/organizations(Firms)inaccordance with the methodofselectionspecified intheDataSheet.
- 1.2. Firms/Agencies should familiarize themselves with local conditions and take them into account in preparing theirProposals.Toobtainfirst-

handinformationontheassignmentandlocalconditions, Firms/Agenciesareencouragedtovisit the projectsites.

- 1.3. Firms/Agencies shall bear all costs associated with the preparation and submission of their proposals. Costsmightincludesitevisit,collectionofinformationandifselected,attendthecontractnegotiationsetc.
- 1.4. JSACS is not bound to accept any proposal and reserves the right to annul the selection process at any timepriortocontractaward,withouttherebyincurringanyliabilitytothe Firms/Agencies.
- 1.5. In preparing their Proposals, Firms/Agencies are expected to examine in detail the documents comprising theRFP.MaterialdeficienciesinprovidingtheinformationrequestedmayresultinrejectionofaProposal.

# ConflictofInterest

- 1.6. JSACS requires that Firms/Agencies provide professional, objective, and impartial advice and at alltimes holdthe Client's interests paramount, avoid conflicts with other assignments or their own corporate interests and actwithout any consideration for future work. Firms/Agencies shall not be recruited for any assignment that wouldbe in conflict with their prior or current obligations to other clients, or that may place them in a position of notbeing able to carry out the assignment in the best interest of the JSACS. Without limitation on the generality ofthe foregoing, Firms/Agencies and any of their associates shall be considered to have a conflict of interest andshallnot be selectedunderanyofthecircumstances setforthbelow:
  - i. If a Firm/Agency combines the function of consulting with those of contracting and/or supply of equipmentor
  - ii. IfaFirm/Agencyisassociated withoraffiliatedtoacontractorormanufactureror
  - iii. If a Firm/Agency is owned by a contractor or a manufacturing firm with departments or design officesoffering services of this nature. The Firm/Agency should include relevant information on such relationshipsalongwithastatementintheTechnicalProposalcoverlettertotheeffectthattheFirm/Agencywilllimitit s role to that of a Firm/Agency and disqualify itself and its associates from work, in any other capacity orany future project within the next five years, that may emerge from this assignment(including bidding orany part of the future project). The contract with the Firm/Agency selected to undertake this assignmentwillcontainanappropriateprovisiontosucheffector
- 1.7. The JSACS requires that Firms/Agencies observe the highest standard of ethics during the procurement and execution of such contracts. Insuch pursuance of this policy, the JSACS:
  - i. Defines, for the purposes of this provision, the terms set for the low as follows:
    - a) "Corrupt practice" means behaviour on the part of officials in the public or private sectors by whichthey improperly and unlawfully enrich themselves and/or thoseclose to them, or induce others to doso, by misusing the position in which they are placed, and it includes the offering, giving, receiving, orsoliciting of anything of value to influence the action of any such official in the procurement process orincontractexecution; and
    - b) **"Fraudulentpractice"** means a misrepresentation of facts in order to influence aprocurementprocess or the execution of a contract to the detriment of the borrower, and includes collusive practicesamong bidders (prior to or after bid submission) designed to establish bid prices at artificial, non-competitivelevels and to deprive the borrower of the benefits of free and open competition).
  - ii. Will reject a Proposal for award if it determines that the bidder recommended for award has engaged incorruptorfraudulent practices incompetingforthecontract; and
  - iii. Willdeclareafirmineligible, either indefinitely orforastated period of time, to be awarded any contractifit at any time determines that the firm has engaged in corrupt or fraudulent practices in competing for, or inexecuting, any contract.

#### Proposal

1.8. If a Firm/Agency submits or participates in more than one proposal, such proposals shall be disqualified. (Deleted)

#### ProposalValidity

1.9. The Data Sheet indicates time period of the Firm/Agency' Proposals must remain valid after thesubmissiondate. During this period, the Firm/Agency shall maintain the availability of experts nominated in the Proposal.The Client will make its best effort to complete negotiations within this period. In case of need, the Client mayrequest Firm/Agency to extend the validity period of their Proposals.However the project can be renewed for the next financial year based on satisfactory completion of the project.

# 1.10. Participation of Government Employees

1.11. No current government employee shall be deployed by the Firm/Agency without the prior written approval by the appropriate authority.

#### **BidSecurity**

#### 1.12. BidSecurity(EarnestMoneyDeposit)

- a) The bid security of amount indicated in Data Sheet in favour of "JSACS" payable at Ranchi shall be in the form ofDemand Draft, or Bank Guarantee from any of the commercial banks in an acceptable form. The bid security is toremain validforaperiod offorty-fivedaysbeyond the final bidvalidityperiod.
- b) The Employershall reject any bid not accompanied by appropriate bid security, as nonresponsive.
- c) ThebidsecurityofthesuccessfulBiddershallbereturnedaspromptlyaspossibleoncehehascompletedtheContract.
- d) Bidsecuritiesoftheunsuccessfulbiddersshallbereturnedtothemattheearliestafterexpiryofthefinalbidvalidityandlatest onorbeforethe30<sup>th</sup>dayaftertheawardofthecontracttosuccessful bidder.
- e) Thebidsecuritymaybeforfeited:
  - i. IfaBidderwithdrawsitsbidduringtheperiodofbidvalidity.
  - ii. If the successful Bidderfails to Sign the Contract with in required time frame;

#### 2. PREPARATIONOFTHEPROPOSAL

2.1. Firms/Agencies'Proposal(theProposal)shallconsistoffollowingenvelopes:

- i. EnvelopeI:LettercontainingApplicationforBidProposalandtheTechnicalProposal,and
- ii. EnvelopeII:theFinancialProposal
- 2.2. Bid Security, Cost of RFP Document, and evidences of proving Bid Eligibility: Bid security as mentioned in clauseno 1.13 above shall be placed in Envelope I. In addition, the Firms/Agencies must enclose all evidences to support the bid eligibility along with the Demand Draft for the costof RFP Document. The technical and financial proposals willbeentertained of those bidderswhose bid security, cost of RFP document, and evidencessupporting bid eligibility are foundproper.
- 2.3. The Proposal, as well as all related correspondence exchanged by the Firms/Agencies and the Client, shall be inEnglish.All reportsprepared by the contracted Firms/Agencies shall also be in English.
- 2.4. The Proposal should include a cover letter signed by person(s) with full authorization to make legally bindingcontractual (including financial) commitments on behalf of the firm/agency.
- 2.5. TheTechnicalProposalshouldclearlydemonstratetheFirm/Agency'sunderstandingoftheassignmentrequirements and capability and approach for carrying out the tasks set forth in the TOR through the nominated experts.

### 3. THE

# TECHNICALGeneral

3.1. The Technical Proposal shall not include any information related to financial proposal and any TechnicalProposalscontaininginformationrelatedtofinancialproposalshallbedeclarednonresponsive.

# TechnicalProposalFormat

- 3.2. The Firm/Agency shall submit technical proposal as per the data sheet which indicates the format of the Technical Proposal to be used for the assignment. Submission of the wrong type of Technical Proposal willresult in the Proposalbeing deemed non-responsive.
- 3.3. Theproposalshallcontaindetailsonthefollowing

ProposalTypeContent	TechnicalProposal(TP)
ExperienceoftheFirm	<ul> <li>(i) Maximumtwopagesintroducingthefirm</li> <li>(ii) RelevantcompletedprojectsintheformatofFormTECH- 2Billustratingfirmrelevantexperience in last two financial year. Nopromotionalmaterialshouldbeincluded.</li> </ul>
Commentsontermsofreference	AsperForm TECH-3A
CounterpartstaffandfacilityR equirements	AsperForm TECH-3B
General approach andmethodology,workpl an	Maximum ten pages inclusive of charts and diagrams (FormTECH- 4).
CVforProposedExperts	AsperForm TECH-5
Personnelschedule	AsperForm TECH-6
WorkPlan	AsperForm TECH-7

#### TechnicalProposalContent

- 3.4. The Technical Proposal shall contain information indicated in the following paragraphs from (i)to (xi) using theStandard Technical Proposal Forms (Form TECH-1 to Form TECH-7). Such information must be provided by theFirm/Agencyand each Associate.
  - i. A brief description of the organization and outline of recent experience of the Firm/Agency similar nature is required in prescribed form. For each assignment, the outlineshould indicate inter-alia, the assignment, contract amount and the Firm/Agency's involvement. Informationshould be provided onlyfor those assignments forwhich the Firm/Agency was legallycontractedbytheclient as a corporate entity or as one of the major participating firms. Assignmentscompleted byindividualexperts working privately orthrough otherconsultingfirms cannot be claimed as the experience of the Firm/Agency.
  - ii. A concise, complete, and logical description of how the Firm/Agency's team will carry out theservices tomeetall requirementsoftheTOR.
  - iii. A work plan showing in graphical format (bar chart) the timing of major activities, anticipated coordinationmeetings, and deliverablessuchas reports required under the TOR.
  - iv. Comments, if any, on the TOR to improve performance in carrying out the assignment. Innovativeness willbeappreciated, including workable suggestions that could improve the quality/effectiveness of the assignment. In this regard, unless the Firm/Agency clearly states otherwise, it will be assumed by the Client that work required to implementany such improvements, are included in the inputs shown on the Firm/Agency's St affing Schedule.
- v. The Technical Proposal shall not include information related to financial proposal. TechnicalProposalscontaininginformationrelatedtofinancialproposalshallbedeclarednonresponsive.

# Personnel

i. The name, age, background employment record, and professional experience of each nominated expert, withparticular reference to the type of experience required for the services should be presented in the prescribed CVformat.

- ii. OnlyoneCVmaybesubmittedforeachposition.
- iii. TheClientrequiresthateachexpertconfirmthatthecontentofhis/hercurriculumvitae(CV)iscorrectandtheexpertsthemsel ves should signthecertificationofthe CV.
- iv. Azeroratingwillbegiventoanominatedexpertiftheexpert:
  - a. hasnotsignedtheCVbyhimselforbyauthorizedsignatoryofapplicantfirm;or
  - b. Isacurrent employeeoftheexecutingagency(client).

#### 4. FINANCIALPROPOSAL

- 4.1. Allinformationprovided in Firm/Agency'FinancialProposal will be treated as confidential.
- 4.2. TheFinancialProposalistobesubmittedintherequisiteformsenclosed.
- 4.3. NoproposedscheduleofpaymentsshouldbeincludedinFirm/Agency'FinancialProposals.
- 4.4. ConsultantsshallquotetheratesinIndianNationalRupeesonly.
- 4.5. FormFIN-

 $\label{eq:lisanacknowledgement} 2 is an acknowledgement that, in preparation and submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Proposals, Firms/Agencies has a submission of the Technical and Financial Agencies has a submission of the Technical and Financial Agencies has a$ 

- i. Nottakenanyactionwhichisorconstitutesacorruptorfraudulentpractice; and
- ii. Agreed to allow the Client, at their option, to inspect and audit all accounts, documents, and records relating to the Firms/Agencies Proposal and to the performance of the ensuring Firms/Agencies Contract.
- iii. The rates to be quoted shall be in the format given in Data Sheet and it shall include all costs /expensesand statutory taxes excluding Service Tax. The Client shall pay Service Tax as applicable on prevailingrates.

#### 5. SUBMISSION, RECEIPTANDOPENINGOFPROPOSALS

- 5.1. The Proposal (Earnest Money Deposit, Technical and Financial Proposals) shall contain no interlineations or overwriting, except as necessary to correct errors made by Firms/Agencies themselves. Any such corrections, interlineations or overwriting must be initialled by the persons who signed the Proposal.
- 5.2. An authorized representative of the Firm/Agency shall initial all pages of the original copy of the FinancialProposal.Noothercopies arerequired.
- 5.3. Tender Fee and Bid security must be delivered at the indicated Client submission addresses on or before thetime and date stated in the Data Sheet or any new date established by the Client according to provisions of Sub-Clause2.2.
- 5.4. ProposalshallbesubmittedinHardcopyonly.

### 6. PROPOSAL

### **EVALUATIONGeneral**

- 6.1. From the time the Proposals are opened to the time the contract is awarded, the Firm/Agency should notcontact the Client on any matter related to its Technical and/or Financial Proposal. Any effort by a Firm/Agencyto influence the Client in examination, evaluation, ranking of Proposals or recommendation for award of contractmay result in rejection of the Firm/Agency's Proposal.
- 6.2. The envelope 1 shall be opened first. If the bid security is not found to be in order then the proposal shall betreated as non-responsive and shallnotbe evaluated further.
- 6.3. The eligibility criteria will be first evaluated as defined in Notice Inviting Request for Proposals for each bidder.Detailed technical evaluation will be taken up in respect of only those bidders, who meet with the prescribedeligibilitycriteria.
- 6.4. The JSACS will be responsible for evaluation and ranking of Proposals received.
- **6.5.** The JSACS evaluates and ranks the Technical Proposals on the basis of Proposal's responsiveness to the TORusing the evaluation criteria and points system specified in the Data Sheet. Each Technical Proposal will receive technical score. **A Proposal shall be rejected if it does not achieve the minimum technical mark of70fromthe maximum of100 points.**
- 6.6. ATechnicalProposalmaynotbeconsideredforevaluationinanyof thefollowingcases:
  - i. the Firm/Agency that submitted the Proposal was found not to belegallyincorporated orestablishedin India; or
  - ii. TheTechnicalProposalwassubmittedinthewrongformat;
  - iii. The Technical Proposal included details of costs of these rvices; or
  - iv. The Technical Proposal reached the Client after the submission closing time and date specified in theDataSheet.

After the technical evaluation is completed, the Clientshall notify Firms/Agencies whose Proposals did not meet the minimum qualifying technical mark or Firms/Agencies whose Technical Proposals were considered non-responsive to the

RFP requirements, indicating that their Financial Proposals will be returned unopened after completion of the selectionprocess. The Client shall simultaneously notify, in writing Firms/Agencies whose Technical Proposals received a mark of 70or higher, indicating the date, time, and location for opening of Financial Proposals. (Consultants' attendance at theopeningofFinancial Proposalsisoptional)

#### 7. PUBLIC OPENING AND EVALUATION OF FINANCIAL PROPOSALS

#### **Public Opening of Financial Proposals**

- 7.1. At the public opening of Financial Proposals, Firms/Agencies representatives who choose to attend will sign anAttendanceSheet.
  - i. Themarksof eachTechnicalProposalthatmet theminimum markof70willbereadoutaloud.
  - ii. EachFinancialProposalwillbecheckedtoconfirmthatithasremainedsealedandunopened.
  - iii. TheClient'srepresentativewillopeneachFinancialProposal.Suchrepresentativeswillreadoutaloudthe name of the Firm/Agency and the total price shown in the Firm/Agency's Financial Proposal. Thisinformationwillberecorded in writing bytheClient'srepresentative.

#### **Evaluation of Financial Proposals**

- 7.2. Following the ranking of Technical Proposals, based on QCBS method, financial proposals shall be openedpublicly and read out; and the highest ranked bidder based on cumulative technical and financial evaluationrankingwillbeinvitedforcontractnegotiations.
- 7.3. ThedetailedcontentsofeachFinancialProposalwillbesubsequentlyreviewedbytheClient.
- 7.4. TheEligibleBidderwouldbegivenmarksonthebasisoftheirunderstandingoftheprojectplan.
- 7.5. Incaseofatie, preference will be given to the bidder who have obtained higher marks intechnical evaluation.

#### NOTE:

The weight-age for Financial Proposal and Technical Proposal has been given 30% and 70% respectively. The Financial Proposal shall be given scores as follows: **Pf=100 XFm/F** Where: PfisFinancialScore

FinistheLowestBidPrice Fisthepriceoftheproposalunderconsideration

7.6. TheCompositeScorefromTechnicalProposalandFinancialProposalshallbecomputedas follows:

### Composite Score=(PfX0.3)+(PtX0.7),

Where:

PtistheTechnicalScoreoftheproposalunderconsideration

- 7.7. TheEligibleFirm/AgencygettinghighestmarkswouldbedeclaredSuccessful.
- 7.8. IntheeventthattwoormoreEligibleFirm/Agency(s)securethesameoverallscore,JSACSmay:
  - i. DeclaringtheEligibleFirm/AgencysecuringhighesttechnicalmarksamongsttheEligibleBidder(s)securing sameoverall score, aspreferred bidderor
  - ii. Takeanysuchmeasureasmaybedeemedfitinitssolediscretionorannulmentofthebiddingprocess.

# 8. CONTRACTNEGOTIATIONANDAWARDOFCONTRACT

- 8.1. JSACS may either choose to accept the Proposal of the Preferred Firm/Agency or invite him for negotiations. Incasenegotiationfails, JSACS has the right to invite the next preferred Firm/Agency for negotiation.
- 8.2. TechnicalNegotiations:ThiswillincludeadiscussionoftheTechnicalProposal,theproposedtechnicalapproach and methodology, work plan and schedule, and organization and personnel, and any suggestionsmade by the Firm/Agency to improve the TOR. The Client and the Firm/Agency will finalize the TOR, personnelschedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services." Special attention will be paid to clearly defining the inputs and facilities required fromthe Client to ensure satisfactory implementation of the assignment. The Client shall prepare minutes ofnegotiationswhichwillbe signed by the Client and the Firm/Agency.

- 8.3. Negotiations will conclude with a review of the draft contract. To complete negotiations the client and theFirm/Agency will initial the agreed contract. If negotiations fail, the client will invite the Firm/Agency whoseproposalreceivedthesecond highest score tonegotiate thecontract.
- 8.4. After completing negotiations the client shall award the Contract to the selected Firm/Agency and notify theother Consultants who could have been invited to negotiate the Contract that they were unsuccessful. AfterContract signature, the Client shall return the unopened Financial Proposals to the Firms/Agencies whosetechnical proposals have not secured the minimum qualifying mark, or were found to be technically non-responsive.
- 8.5. The selected Firm/Agency is expected to commence the Assignment on the date and at the location specified intheDataSheet.

### 9. DURATION OF ASSIGNMENT

The duration of assignment for satisfactory performance of the services the contract will be based on the financial year from the date of signing of contract agreement. However, the project can be further extended for the next financial year on successful completion of the work assigned.

# **10. PERFORMANCESECURITY**

# DATA SHEET TO INSTRUCTION TO CONSULTANTS:APPENDIX:

SLNo.	Instruction						
1	NameoftheClient: JharkhandStateAIDSControlSociety(JSACS)						
2	Firm/AgencywillsubmitTechnicalandFinancialProposalsinseparateenvelopes						
3	TheClient willprovide the inputs and facilities as mentioned in Terms of Reference (ToR)						
4	AssociationArrangements/Consortiumwithotherfirms/agenciesforthisassignmentarenot permittedforthisassignment.						
5	Proposalsmustremain validfor180daysafterthelastdatesubmissionofproposals.						
6	The applicant Firm/Agency is required to deposit, along with its proposal, RFP document fee for Rs5000/- (non-refundable) in the form of DD in favour ofProject Director, Jharkhand State AIDSControl Societypayable atRanchi anda Bid security equivalenttoamount mentioned below (the" <b>Bid Security</b> ") refundable not later than 120 (One Hundred Twenty) days from the Proposal DueDate except in the case of the preferred [lowest/highest] Consultant. The Firm/Agency will have anoptiontoprovideBidSecurityintheformofademanddraftfromanyNationalizedScheduled/Commercial Bank in India drawn in favour of Project Director, Jharkhand State AIDSControl Society and payable at the Ranchi, Jharkhand or a bank guarantee in the prescribed formacceptable to the Authority (Appendix-III), and in such event, the validity period of the demand draftor bank guarantee, as the case may be, shall not be less than 180 (one hundred and eighty) daysfrom the Bid Due Date, exclusive of a claim period of 30 (thirty) days, and may be extended as maybe mutually agreed between the Client and the Applicant Consultant from time to time. The Bid shallbe summarily rejected if it is not accompanied by the RFP document fee & Bid Security. The Bidsecurity refundable of ₹100,000 (Rupees One lakh Only) to be submitted in format prescribed atAppendix-III toDataSheet.						
7	relevant documents. Clarificationsmayberequestednotlaterthanprebidconferencedate. The address for requesting clarifications is: THE PROJECT DIRECTOR, Jharkhand State AIDS ControlSociety,Sadar HospitalCampus,PuruliaRoad,Ranchi –834 001,Jharkhand,India.						
8	TheAddendum,ifany,shallbeuploadedonreferredwebsitesandshallbebindingonApplicantConsultant.						
9	The technical proposal shall also included ocuments establishing eligibility criteria as defined in Notice inviting Reque st For Proposal (RFP).						
10	TechnicalProposalmustbesubmittedinprintversiontotheofficeofJSACS.Thesamewillbe submittedasperscheduleddateofEMD/Tenderfeesubmission.						
11	If the CV of expert is not signed by himself, it may be signed by therepresentative of the Firm/Agency for the purpose of submission of proposal only. Once the Firm/Agency isselected for the assignment and asked for contract negotiation, he shall necessarily submit the CV signed by the expert. The CV of expertneither signed by himself nor by the representative of Firm/Agency may not be considered for evaluation.						
12	AmountspayablebytheClienttotheFirm/Agencyunderthecontractshallbesubjectedtolocaltaxesifany.Howe ver, TheClientwill payGSTon prevailingrates.						
13	Proposalsmustbesubmittednotlater thanthefollowingdateandtime: Date:						
14	TechnicalProposalsshallbeevaluatedonthebasisoffollowingpre-identifiedcriteria:         (a) FollowingTechnicalcriteriathatwouldbeconsideredforselectionofpreferredbidder         :-						
	SI.No Criteria	ScoreAllocated					
	1 FirmsGeneralExperience&ExperienceinSimilarAssignments	40					
	2 Approach&MethodologyforproposedAssignment	40					
	3 Qualification and Experience of Team Leader & Other KeyProfessionals	20					
	TotalScore	100					
	<ul> <li>(b) TheJSACSwillcarryouttheevaluationofproposalsonthebasisoftheirresponsive ence, applying the evaluation criteria.</li> <li>Eachresponsive proposal will be given a technical score. Firms securing 70 and above</li> </ul>						

 $\\Jharkhand State AID {\tt SC} on trol {\tt Society}, Jharkhand$ 

 $\label{eq:linear} Jharkhand {\tt StateAIDSControlSociety}, Jharkhand$ 

	heldtechnicallyresponsivebyJSACS.				
17	ExpecteddateforpublicopeningofFinancialProposals: Willbecommunicatedlater				
18	QualityandCostBasedSelection(QCBS)methodwillbeadoptedforevaluationandawardofthisassignment.				
19	Expecteddateforcontractnegotiations:Willbecommunicatedlater				
20	Expecteddateforcommencementofconsultingservices:willbecommunicatedlater				
21	Thedurationofthe assignmentshallbe04calendarmonths.				
22	TheconsultingfirmisrequiredtoestablishaprojectadministrationofficeatRanchiandallthekeyprofessionalsin cludingTeamLeaderandotherstaffmembersshallbeavailableatDistrictHQs/ JSACSofficeasperrequirementoftheassignmentforentirecontractperiod.				

# Appendix-IDataSheet

# DETAILEDMARKINGSCHEMEFORTECHNICALEVALUATION

S.No	o Criteria		Maximum Marks	
1	FirmsExperienceinSimilarAssignments	(%) 100%	40	
А	ExperienceinSocialMediamarketing	50%	20	
(i)	Upto1Project	50%	10	
(iii)	Experience of SACS Social Media Management in Lat 2 Financial Years	50%	10	
В	ExperienceinEventManagementandPromotions	50%	20	
(i)	Upto1 Project	50%	10	
(iii)	Morethan1project	100%	20	
2	FinancialCapabilities&Methodology	100%	40	
А	AnnualTurnoverinanylast3financialyears	80%	32	
(i)	Lessthan 50lakhs	0%	0	
(ii)	Between50to100lakhs	50%	16	
(iv)	Above100 lakhs	100%	32	
В	ProposalPresentation		8	
3	QualificationandExperienceofTeamLeader&OtherKeyProfessional s		20	
Α	ProjectManager	50%	10	
(i)	MBA/PGDBM,2marksshallbeallottedfor6CGPAandthereafter0.25marksshall be allottedforeachpointofCGPA.	30%	3	
(ii)	Projectrelated experience based on the number of years of relevant projects.	50%	5	
(iii)	1 markswillbeallottedforeachyearagainstexperienceinanyother Project.		2	
В	SocialMediaManager	25%	10	
(i)	BE/B.Tech/MCA/MSc- IT,2marksshallbeallottedfor6CGPAandthereafter0.25marksshall beallottedforeachpointofCGPA.	30%	3	
(ii)	Projectrelatedexperiencebasedonthenumberofyearsofrelevantprojects.1ma rkofeachyearinexcessof 5years.	50%	5	
(iii)	1 markswill be all otted for each year against experience in any other Project.	20%	2	

 $\label{eq:linear} Jharkhand {\tt StateAIDSControlSociety}, Jharkhand$ 

#### SECTION 3TECHNICALFORM S

#### FORMTECH-1:TECHNICALPROPOSALSUBMISSIONFORM

[Location,

Date]To, ProjectDirector Jharkhand State AIDS Control SocietySadar Hospital Campus, Purulia Road,Ranchi–834001

DearSir,

We, the undersigned, offer to provide the services for creative IEC activities as part of the HIV prevention programme intheStateofJharkhand.underJharkhandStateAIDSControlSocietyaccordancewithyourRequestforProposaldated[InsertDate]a ndourProposal.WeareherebysubmittingourProposal,whichincludesthisTechnicalProposal,andaFinancial Proposal sealedunder a separate envelope.

We are submitting our Proposal in individual capacity without entering in any consortium. [Attached is the Power ofAttorney for signing of Application] We hereby declare that all the information and statements made in this Proposal aretrueandacceptthatany misinterpretationcontained intimaylead toour disqualification.

#### Or(strike-offwhicheverisnotapplicable)

We are submitting our Proposal in consortium with: [Insert a list with full name and address of each Consortium Member]. Attached is the following documentation: [letter(s) of association or Memorandum of Understanding and power of attorneyforleadmemberofConsortium]

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in the Data Sheet, weundertake to negotiate on the basis of the proposed personnel. Our Proposal is binding upon us and subject to themodificationsresulting from Contractnegotiations.

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than thedateindicatedintheDataSheet(Pleaseindicatedate).

We understand you are not bound to accept any Proposal you

receive.Yourssincerely, AuthorizedSignature[Infullandinitials]: Name and Title of Signatory:NameofFirm: Address:

Jharkhand State AID SC on trol Society, Jharkhand

#### PowerofAttorneyforSigningofApplication

(TobeexecutedonStampPaperof₹100/-) (ReferClause2.2.4)

, Ranchi, Jharkhand including but not limited to signing and submission of all applications, bids and other documents andwritings, participate in Pre-bid and other conferences and providing information/ responses to the JSACS, representing usin all matters before the JSACS, signing and execution of all contracts and undertakings consequent to acceptance of ourbid, and generally dealing with the JSACS in all matters in connection with or relating to or arising out of our bid for thesaid Project and/ or upon award thereof to us and/or till the entering into of the Contract Agreement with the JSACS.ANDwe hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to bedone by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts,deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemedtohave beendone by us.

For

(Signature, name, designation and address)

Witnesses:

1.

2.

#### Accepted

(Signature) (Name, TitleandAddressoftheAttorney)

Notes:

Themodeofexecutionof the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

(Notarised)

Wherever required, the Applicant should submit for verification the extract of the charter documents and documents suchas a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for thedelegationofpowerhereunderonbehalfoftheApplicant.

# FORMTECH-2:FIRM/AGENCY'SORGANIZATIONANDEXPERIENCE

#### FORMTECH-2A:Firm/Agency'sOrganization

[Providehereabrief(twopages)descriptionofthebackgroundandorganizationoftheFirm/Agencyand,ifapplicable,Consortium] emberforthisassignment,withfollowingsummarysheet]

NameoftheFirm/Agency(LeadMember	
incaseofConsortium:	
NameoftheConsortiumMember:	
AddressofRegisteredOfficeofLeadFir	
m/Agency:	
YearofEstablishment:	
Annual Turnover* in last three years (Rs	
inLakhs)	
FY2019-20:	
FY2018-19:	
FY2017-18:	
*AuditedStatementstobeenclosed	
NetworthofAgency:	
CurrentContractCommitments:(RsinLakhs)	
Experience:	
Numberofyears:	
Totalassignments:	
Assignmentscompletedinlast3years:Si	
milarAssignmentsinlast 3years:	
AnyAwardorFelicitationreceivedbyyourAge	
ncy:	
AnyOtherRelevantDetails:	

{AttachSeparatesheetsforallConsortiumMembers}Firm'sN

ame: SignatureofAuthorizedRepresentative:

#### FORMTECH-2B:Firm/Agency'sExperience

[Thefollowinginformationshouldbeprovided in the format below for each reference assignment for which your firm, either individually as a corporate entity or as one of the major companies within a consortium, was legally contracted by the Employer stated below.]

AssignmentName:		Country:		
LocationwithinCountry:		ProfessionalStaffProvidedbyYourFir		
,		m/Entity(profiles):		
NameofClient:		NoofStaff:		
Address:		NoofStaff-Months;DurationofAssignment:		
Start	Completion	Approx.ValueofServices(inINR):		
date(month/ye date(month/yea				
ar):	r):			
NameofAssociatedCompany/F	Firms,IfAny:	NoofMonthsofProfessionalStaffProvidedbyAssociatedCom		
		pany/Firms:		
Name of Senior Staff (Project	Director/Coordinator, Tear	n Leader) Involved and		
FunctionsPerformed:				
NarrativeDescriptionofProject				
DescriptionofActualServicesPr	rovidedbyYourStaff:			

\*(Certificate from Employer regarding experience should be

furnished)Useseparate sheet foreachEligible Project.

Firm'sName: SignatureofAuthorizedRepresentative:

# FormTECH-3:COMMENTSANDSUGGESTIONSONTOR

# $Comments and {\tt Suggestions on the Terms of Reference and on {\tt Counterpart Staff and Facilities to be provided by the Client} and {\tt Clien$

# A-OntheTermsofReference

[Present and justify here any modifications or improvement to the Terms of Reference you are proposing to improveperformanceincarryingouttheassignment(suchasdeletingsomeactivityyouconsiderunnecessary, oraddingothers,orproposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated inyourProposal.]

1.

2.

3.

4. 5.

J.

# **B–OnCounterpartStaffandFacilities**

[Comment here on counterparts taff and facilities to be provided by the Client according to Clause Reference 1.5 of the Data Sheetin cluding: administrative support, office space, local transportation, equipment, data, etc.]

1.

2.

3.

#### FormTECH-4:DESCRIPTIONOFAPPROACH,METHODOLOGYANDWORKPALN

**Description of Approach, Methodology and Work Plan for Performing the Assignment** [As per the detailsmentionedintheNARRATIVEEVALUATIONCRITERIA]

#### TechnicalApproachandMethodology,WorkPlan,andOrganizationandPersonnel,

a) <u>Technical Approach and Methodology</u>: In this chapter you should explain your understanding of the objectives ofthe assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you proposetoadopt and highlightthecompatibility of those methodologies with the proposed approach.

**b)**<u>Work Plan</u>: In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the WorkScheduleofFormTECH-7.

**c)**Organization and Personnel: In this chapter you should propose the structure and composition of your team. Youshould list the main disciplines of the assignment, the key expert responsible, and proposed technical and supportpersonnel. Youshall also specifyifyouwillbetheleadfirminaConsortium.

### FORMTECH-5:CURRICULUMVITAE(CV)FORPROPOSEDEXPERTS

[SummaryofCV:Furnish a summaryoftheaboveCV.Theinformationinthe summaryshall bepreciseandaccurate.TheinformationinthesummarywillhavebearingontheevaluationoftheCV]

1	ProposedPosition	:						
2	NameoftheFirm	:						
3	NameoftheStaff	:						
4	DateofBirth	:			Nationality		:	
5	Education	:	Degree		Institution			Year
6	Professional Memberships	:						
7	Other Training/public ations	:						
8	Countriesofworke xperience	:						
9	Languages	:	Language	Spea	k	Read		Write
			English					
			Hindi					
			Punjabi					
				•				
			_					
10	EmploymentRec	:	From				То	
	ord(Relevantexp		Employer					
	erience)		PositionHeld					
			From				То	
			Employer					
			PositionHeld					
10	-							
10	Employment Record(Other experience)	:						
	- F <b>/</b>		From				То	
			Employer					
			PositionHeld					
			From				То	
			Employer					
			PositionHeld					
11	Detailed TaskAssigned(Rele vant)	:						
12	Detailed	:						
	TaskAssigned(O							
	ther)							

(Signature and name of the authorised signatory of the Bidder)Notes:

UseseparateformforeachKeyProfessionals

• Each page of the CV shall be signed in ink and dated by both the Personnel concerned andBy the Authorised Representative of the Bidder firm along with the seal of the firmPhotocopieswill notbeconsidered forevaluation.

 $\label{eq:linear} Jharkhand State AID SC on trol Society, Jharkhand$ 

# RMTECH-6:PERSONNELSCHEDULE

Useyourownformat

# FORMTECH-7:WORKSCHEDULE

Pleaseuseyourownformat

#### SECTION4:FINANCIALPROPOSAL

#### Section4:FinancialProposal-StandardForms

Financial Proposal Standard Forms (FIN-1 and FIN-2) shall be used for the preparation of the Financial Proposal according to the instructions provided under Para 5 of Section 2. The amount shall be quoted on per annum basis and shall be exclusive of GST.

#### FORMFIN-1:FINANCIALPROPOSALSUBMISSIONFORM

[Location,

Date]To, ProjectDirector, JharkhandStateAIDSControlSociety 4th Floor, Project Bhawan, Dhurwa, Ranchi -

834004Phone:0651-2446640

DearSir,

We, the undersigned, offer to provide the consulting services for Selection of competent firms/agencies for creative IECactivities as part of the HIV prevention programme in the State of Jharkhand in accordance with your Request for Proposaldated (Insert Date) and our Technical Proposal. Our attached Financial Proposal is for the sum of (Insert amount(s) inwords and figures). This amount is inclusive of the local taxes, which shall be identified during negotiations and shall beaddedtothe above amount.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Clause Reference 1.11 of the Data Sheet.

No fees, gratuities, rebates, gifts, commissions or other payments have been given or received inconnection with this Proposal.

We understand you are not bound to accept any Proposal you

receive.Weremain,

Yourssincerely,

AuthorizedSignature(Infullandinitials):..... NameandTitleofSignatory: ..... NameofFirm:..... Address:....

Amountsmustcoincidewith the one sindicated under Totalin Form FIN-2.

# FORMFIN-2:SUMMARYBYCOSTS

# ProjectTitle:Selectionofcompetentfirms/agenciesforcreativelECactivitiesaspartoftheHIVpreventionprogrammeintheStateofJharkhand

SL.No	Particulars	ServicesFeein(asperITCclause5.4)			
		(Amounti nfigure)	(Amount Inwords)		
1					
2					

#### Note:

Whilequotingfinancial offers, applicant firms are requested to refers. No. 13 of Data Sheet to Instruction to Firms/Agencies under Section n2 and Clause 6 of Terms of Reference under Section 4 of RFPD ocument.

Once contract is awarded and the cost is optimized, JSACS shall not be responsible for any other cost apart from the grossquotedrates.

Jharkhand State AID SC on trol Society, Jharkhand

#### SECTION4: TERMS OF REFERENCE (ToR)

SELECTION OF COMPETENT FIRM/ AGENCIES FOR CREATIVE IEC ACTIVITIES AS PART OF THE HIV PREVENTION PROGRAMME IN THE STATE OF JHARKHAND.

# 1. Introduction

JSACS is soliciting sealed proposals from eligible agencies creative IEC activities as part of the HIV prevention programme in the State of Jharkhand.

### 2. Objective

This is a Request for Proposal from JSACS for Selection of Agencies for creative IEC activities as part of the HIV preventionprogrammeintheStateofJharkhand.AspartoftheHIVpreventionprogrammeinthestate,JharkhandStateAIDSControlS ociety(JSACS)isdoinglotofIECactivitiesusingvariousformsofcommunicationtoolsunderthemassmedia,mid media and outdoor media. To strengthen these activities and to reach out more tothe public JSACS need support from a professional agency to plan and implement a Communication Strategy.

#### 3. Scope of Work

The scope of work for the collection agency shall be as indicated below-

#### 1.1 Social Media Promotion and Management

- 1.1.1 PreparationandCollectionsofPromotionalContentsfromvariouslocations
- 1.1.2 FacebookPromotion–(postingofimages,videos,fliersetc.)
- 1.1.3 TwitterPromotion–(tweetwithimage,videos,fliersandmessages)
- 1.1.4 InstagramPromotion–(images,video,fliesandmessages)
- 1.1.5 YouTubePromotion–(videosandchannelpromotion)
- 1.1.6 Organize and Manage Webinars and Web Casts

#### **1.2 Mass Media Promotion and Management**

- 1.2.1 Collection of data and Preparation of Promotional Contents on Television Channel (local) and Frequency Modulation Channels (local).
- 1.2.2 Relay of Promotional Contents on minimum 2TV channels for 120 seconds per day on prime time.
- 1.2.3 Relay of Promotional Contents on minimum 2FMchannels for 240 seconds per day on prime time.
- 1.2.4 Radio Jockey session on minimum 2FM channels once a day on prime time.

### 4. Payment to Agency

Advances of 50% after signing of contract and rest on monthly basis. The payment shall be made within 7 working days from the date of bill/invoice raised. In case of nonpayment of the invoice raised by agency, agency can stop the work until the payment is received.

#### 5. Complaints and Corrective Action

Team Leader of the selected agency will be responsible to resolve any allegations of irregularity/illegal action of anyperson on behalf of the agency. He will be bound to give his response in writing to the UD&HD and JSACS on any alleged irregular oril legal actions taken by the Agencywithin 7 days of receipt of such complain.

#### 6. Penalties for Non-Performance

The contract can be terminated by written notice from either side in a period of one Month. However during the currencyof contract all parties shall discharge their due obligations. JSACS reserves the right to cancel the contract due to non-performanceby theagencyunderthecontractand/oragencynotabidingto thecodeofconduct.



# JHARKHAND STATE AIDS CONTROL SOCIETY

Directorate Building, GVI Campus, 4th Floor, Namkum Ranchi-10

# VERY SHORT NOTICE FOR EMPANLMENT OF SELECTION FOR SOCIAL MEDIA / COMMUNICATION AGENCY

EOI No. 06./JSACS/2021-22

Dated- 17.01.2022

Application is invited expression of Interest (EOI) from competent firms for the selection of social media/ Communication agency for creative agency as part of the HIV prevention programme in the state.

Details are available in the official website:- www.jsacs.org.in . The last date for submission of application is 24.01.2022 till 2:00 P.M

- Sd/ Project Director

KNOW AIDS TO STOP AIDS; CALL TOLL FREE NO- 1097